

# NetSuite Integration

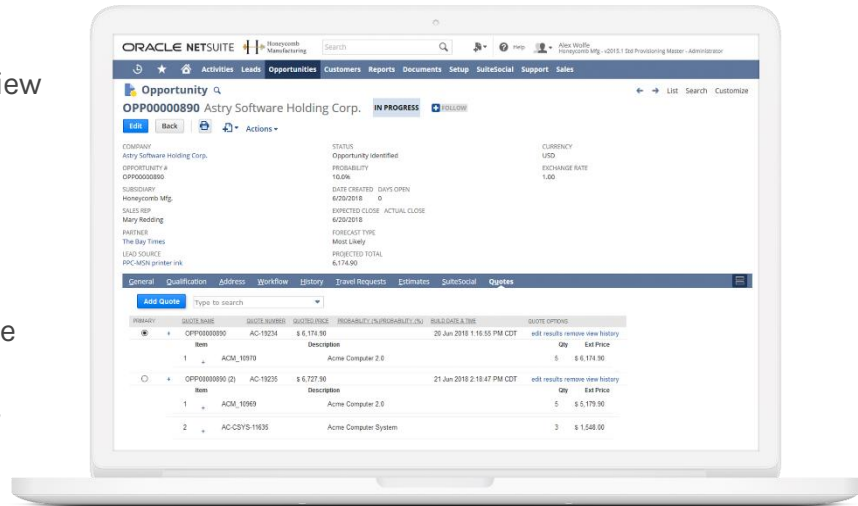
Configure One brings the power of complex product configurations, quoting, and pricing to NetSuite. Our integration ties directly into the NetSuite interface for opportunities, quotes, and sales orders. Items, customer data, and BOMs are shared between the systems.

## Seamless Quoting

Attach multiple Configure One quotes directly to NetSuite opportunities and view line items and bills of material without leaving the NetSuite interface.

## Flexible Workflows

Create product configurations and quote documents in Configure One and use them to populate opportunities, quotes, and sales orders in NetSuite.



## Customer & Item Integration

Customer information and items are automatically imported to Configure One from NetSuite to populate quotes and bills of material. Unique items created in Configure One are added to NetSuite for future use.

## Built for NetSuite

Configure One is a verified Built for NetSuite application and meets the SuiteApp platform's development standards and best practices.



## CPQ Workflows

Configure One's integration to NetSuite includes support for several established workflows. The most common scenarios integrate Configure One's product configuration and quote creation for:

- NetSuite Opportunities
- NetSuite Orders
- NetSuite Quotes
- Ecommerce Sales

### Opportunity Workflow

Generate quotes and proposal documents in Configure One and attach them to opportunities in NetSuite. Simply click a button on a NetSuite opportunity to access Configure One quotes. Customer data is imported from the NetSuite opportunity and new product configurations can be created directly from the quote. Attach dynamically generated quote documents to the NetSuite opportunity and send them to the customer.

Line items and bills of material from the Configure One quote are uploaded to the opportunity in NetSuite. When the opportunity is converted to a NetSuite quote or sales order, the line items from the primary Configure One quote are carried over.

### Order Workflow

Build unique product configurations for NetSuite orders. From a NetSuite order, click a button to activate Configure One and configure a product. Once complete, click another button to import the configured item to NetSuite, along with a complete bill of material and pricing data. Multiple configured products and static items can be included on a single order.



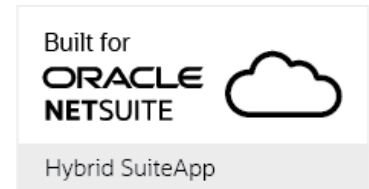
**Configure One, Inc.** is a developer of enterprise CPQ software for quoting and selling configurable products and services. Configure One offers standard and advanced CPQ functionality that spans the entirety of the quote-to-production process.

Learn more at [configureone.com](https://configureone.com)

## Quoting Workflow

Generate pricing and proposal documents in Configure One and import them to quotes in NetSuite. From a NetSuite quote, click a button to access the Configure One quoting interface. Customer data from the NetSuite quote pre-populates the Configure One quote and new product configurations can be created directly from the quoting interface.

Dynamically generated quote documents can be sent to the customer and attached to the NetSuite quote. Line items from the Configure One quote are uploaded to NetSuite along with their bills of material. If the quote is converted to a sales order, the Configure One quote data is carried over.



Configure One has been a premier NetSuite application partner since 2007. Configure One is uniquely positioned to help NetSuite customers efficiently sell and process orders for configurable, multi-option, and customizable products and services.

## Ecommerce Workflow

Allow customers to create their own product configurations using the NetSuite ecommerce feature. Customers can browse the available products and launch seamlessly into Configure One when they select a configurable product. After completing the configuration process, the fully configured product is added to their cart. Customers can either submit a request for quotation or complete their own order in NetSuite.

## Compatibility

Configure One's integration to NetSuite is supported in the following versions of NetSuite:

- NetSuite United States ERP
- NetSuite United States CRM+
- NetSuite United Kingdom ERP
- NetSuite United Kingdom CRM+
- NetSuite OneWorld
- NetSuite International

**Configure One** is a leading provider of web-based product configurator and CPQ (configure, price, quote) software. Configure One enables companies both large and small to increase revenues and decrease costs by automating the way they sell and process orders for configurable, multi-option, and customizable products.

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